

Associates (Full Time) – 德世 (Alton Aviation Consultancy) Beijing Office

COMPANY INTRODUCTION

Alton Aviation Consultancy has significant experience delivering large, complex consulting engagements for clients in aviation and aerospace. Our global team includes seasoned industry executives from across the value chain, together with experts in business strategy, management, finance, data analysis, operations, and aerospace technology. Our engagements are commercial, financial and technical, in strategy, operations and implementation. Often, we're helping to manage change or increase efficiency. Rapid, complex and confidential deployments are routine. Alton Aviation Consultancy's offices are in New York, Dublin, Tokyo, Beijing, Singapore, and Hong Kong. Our network is around the world.

JOB RESPONSIBILITIES

- Participate as a member of a consulting team on client projects
- Conduct market research and perform both quantitative and qualitative analysis
- Draft reports and develop financial models
- Gather, analyze, and interpret data in support of assessments
- Interface with clients to gather data and present results of studies and analyses
- Become familiar with transportation industry data sources and issues
- Support the development of company intellectual property
- Perform logistical, administrative, or other tasks, as directed by company management

QUALIFICATIONS

Skills:

- Strong, demonstrable interest in, and passion for, the aviation industry
- Strong analytical skills
- Comprehension of finance fundamentals
- Expert proficiency in Microsoft Office products, particularly Microsoft Excel
- Superior organizational skills, flexibility managing multiple priorities, working to changing deadlines, and attention to detail
- Unyielding commitment to excellence, delivering the best possible outcomes for clients
- Able to work precisely and productively under pressure and tight deadlines
- Excellent verbal and written communication skills in English
- Business proficiency in languages other than English is a strong positive

Educational Background:

For Associates and Senior Associates, bachelor's degree in a quantitative, problem solving, or critical reasoning discipline (e.g., finance, mathematics, engineering, statistics, philosophy, etc.) from a top educational institution.

Logistics:

Able to travel, domestic and overseas; may be required to travel 10% of the time, or more during certain periods. Must have the legal right to work in the selected Alton office location.

CULTURE**Client-Centric Focus:**

Foundational to the culture at Alton Aviation Consultancy is our singular focus on serving the best interests of our clients with objectivity and excellence. Our clients include a wide range of airlines, manufacturers, aftermarket providers, lessors, lenders and airports – and investors in these businesses. Each client entrusts our professionals with each engagement, and in turn, we provide our best thoughts and our highest quality work with honesty and integrity.

One Team, Globally:

Alton was established by a small number of people aligned in thinking and focus. While our firm has grown substantially in size since formation across geographies and cultures, we continue to function as one cohesive team, working side by side. Individuals with different work and life experiences and perspectives, areas of industry expertise and functional capabilities come together on a daily basis to creatively solve the most challenging needs of our clients.

Responsibility:

At Alton, team members at all levels embrace responsibility and accountability. Our professionals recognize the importance of and embrace our client-centric focus, and performing to the highest standards given the shared sense of pride and purpose in meaningful work. As a lean and flat organization, we encourage all team members to bring their best ideas for consideration and discussion, unencumbered by hierarchy.

Openness:

In our offices around the globe, we have embraced a physical space wherein our most senior team members sit side by side with our most junior team members. This physical space reflects our commitment to an open and transparent environment where learning thrives and new ideas and perspectives are welcomed.

Meritocracy:

Following a similar career trajectory as many of the firm's founders, we are keen to help team members develop their skills, expand their knowledge, and grow to be future leaders within the firm. We envisage career growth as a commitment between both employee and employer, and provide regular feedback and ongoing development. Our team members are supported with highly competitive compensation commensurate with the firm's performance and individual contributions. Employees receive comprehensive benefits including leave, healthcare, and retirement savings programs.

Application:

Apply online at company website: <https://altonaviation.com/careers/>